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• OVERVIEW

O Why Transit Advertising?

At PATTISON, we are passionate about Transit Advertising. On its own or as a strategic complement to a wider media mix, Transit Advertising offers access to the highly mobile and hard-to-reach commuter. Transit Out-of-Home delivers excellent reach and frequency throughout urban markets, including areas where other Out-of-Home media may not be available. Transit Advertising is difficult for consumers to ignore. Out-of-Home cannot be switched off or thrown away, and is particularly effective when used to connect and influence commuters as they make their way to work, shop or play.

O The WOW Factor

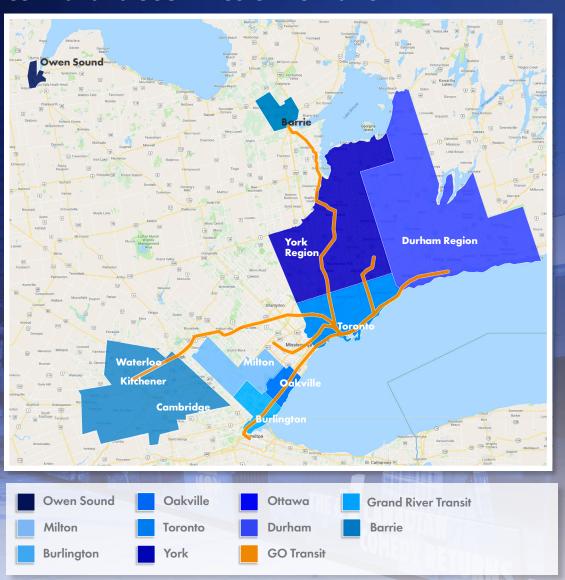
Transit Advertising includes a wide range of vinyl opportunities that takes consumer engagement to the next level.

Exterior Vehicle: Extensions, Headliners, Bus Backs, Bus Murals, Full Wraps

Interior Vehicle & Stations: Murals, Dominations, Take-Overs, Custom Vinyl Applications

TRANSIT COVERAGE •

Central and Southwestern Ontario



Eastern Ontario



ONTARIO TRANSIT

Ontario transit commuters are always on the go. From smaller cities and towns to busy downtown cores, over **3.8 million** Ontarians commute with public transit.

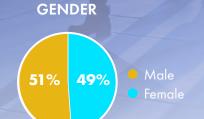
O Of these public transit commuters...¹

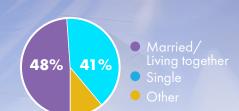


- have noticed any interior or exterior vehicle ads in the past week
- 69% have noticed any transit vehicle or station ads in the past week.
- feel advertising influences their purchase decisions

- consider advertising to be a good thing overall
- feel advertising plays a vital role in providing information about products and services
- feels advertising keeps them up to date about products/services available in the marketplace

O Ontarian Transit Rider Breakdown¹





MARITAL STATUS



HOUSEHOLD INCOME

AVERAGE AGE



TRANSIT MARKETS 0-

MARKET		SMI	\$3 _N , \$1	OLIVIED S	O SEVENTIES	OSNAL SO	SW 23/15	• CEP /PA//	ON UP STATE OF THE	1 1 2 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0, 1/4/15 S	O NOAPO	OPER WIEROS	0 (47-283 C415	2 KP 5/4/10	O STATE BANN POSTED	St. 24/10/24/20	O WATTON OF WATTON	SALL MURA STEPS	O 1611A1 1415 + 8KHD	CALTY MIC
Barrie	•	•	•	•	•	•		•		•	•										
Burlington	•	•	•	•	•	•		•	0	•	•	•									
Oakville	•	•	•	•	•	•		•	•	•	•	•									
Ottawa	•		•	•	•	•		•	•	•	•	•					•				
Owen Sound	•			•					•	•		EI	NDY				76	33			
Toronto	•		•	•	•	•	•	•			•	•	•	•		•	•	•	•	•	
Durham Region (Ajax, Clarington, Pickering, Port Perry, Oshawa,Uxbridge, Whitby)	0	0	0	0	0	0		0	0	0	0	0									
Milton	0	0	0		0	0		0	0	0	0	0		4	3//////						
Grand River Transit (Kitchener, Waterloo, Cambridge)	0	•	0	•	0	0		0	•	0	0	0									
York Region (Aurora, Newmarket, Georgina, East Gwillimbury, King Township, Markham, Stouffville, Richmond Hill, & Vaughan)	•	•	•	•	•	•		•	•	•	0	•	Y								

OTORONTO TRANSIT COMMISSION

533,200,000 YEARLY RIDERSHIP¹

The 4th largest city in North America with a population of over 5.9 million people², Toronto is thriving with transit advertising opportunities.

The Toronto Transit Commission (TTC) is the 3rd busiest transit system in North America³, after Mexico City and New York City. With 4 major subway lines, 11 streetcar routes, 140 bus routes and over 9,400 stops³, travelers can easily move throughout the city and beyond with swift transfers to connecting municipalities.

Integrating with numerous municipal transit systems across the Greater Toronto Area and beyond, with connections to the regional GO Transit system, the TTC makes the transit commuting experience easy and seamless as riders move across the region.

Influence consumers in this growing metropolis with high impact advertising options that engage your audience on Canada's largest transit system.

Exterior products:

King Posters, Headliners, Seventies, Extensions, Superbus, Ultra Tails, Half Tails, Supertrain, Ceiling Decals

Interior products:

Standard Interiors, Super Interiors, 28 Posters

GET TO KNOW THE AUDIENCE

have taken any action after seeing an OOH transit ad within the past month (such as searched online, made a purchase, visited a retail/restaurant location etc.)⁴

have noticed any interior or exterior transit vehicle ads in the past week⁵

have noticed any transit vehicle or station ads in the past week

Source: Vividata Winter 2019. Toronto 18+ vs. all those who have used TTC subway, streetcar or bus in the past week ⁵ Source: Numeris RTS, Fall 2018. Toronto 18+ vs. all those who took 1+ TTC trips in the past week

https://www.ttc.ca/About_the_TTC/Operating_Statistics/2017/section_two.jsp

² Statistics Canada, 2016 Census of Population

³ Toronto Transit Commission, 2018

TORONTO STATIONS .





DON'T live life WITHOUT I

Shopping Centres by Stations:

- Eaton Centre Queen Station Dundas Station
- Yonge-Dundas Square Dundas Station
- Yorkdale Shopping Centre Yorkdale Station
- Yonge-Eglington Centre Eglington Station
- Sheppard Centre Sheppard–Yonge Station
- Bayview Village Bayview Station
- Fairview Mall Don Mills Station
- Dufferin Mall Dufferin Station
- Scarborough Town Centre Scarborough Centre Station

Stand out and breakthrough the clutter of other media noise with versatile and exclusive advertising opportunities in Toronto's underground. Station advertising targets consumers travelling within Toronto's subway system, allowing for unique opportunities around the TTC. As density and commuting times increase, so does the time spent on station platforms. This rise in time spent, or what we refer to as 'dwell time' results in more time consumers spend absorbing your message.

Subway stations are conveniently located by key points of interest, such as the shopping and entertainment destinations that attract consumers from all walks of life, as well as in the financial district (King and Bay) and education sectors of Toronto that target professionals in the dense downtown core.

Station products: Station Domination, Station Takeover, Wall Murals, Station Posters, Digital Station Posters, 28 Posters, Bulk Heads

Get to know the Station Audience: Popular stations across the city attract a variety of travellers on their daily commute. Capture the attention of your on-the-go audience with diverse stations across the TTC.

Entertainment Destinations by Station

- Royal Ontario Museum Museum Station
- Scotiabank Arena & Rogers Centre Union Station
- Metro Toronto Convention Centre Union Station
- Ripley's Aquarium Union Station
- Yonge-Dundas Square Dundas Station
- Ed Mirvish Theatre & Massey Hall Dundas or Queen Station
- Theatre District & Roy Thompson Hall St. Andrew or Osgoode Station
- Art Gallery of Ontario St. Patrick Station
- The Danforth Broadview or Pape Station

SUBWAY STATION AUDIENCE¹

UNION STATION



BLOOR-YONGE STATION



ST. GEORGE STATION











52% more likely to engage with maps & navigation related apps

49% more likely to engage with news & magazine related apps



Daily Circulation:² **401,091**



45% Male **55%** Female



Average Household Income \$107,645



More likely to be dog owners, bar & pub visitors & fashion enthusiasts



5.5X more likely to engage with maps & navigation related apps



61% more likely to engage with lifestyle related apps



Daily Circulation:² **255,104**



41% Male **59%** Female



Average Household Income \$105,489



More likely to be dog owners, post-secondary students & bar & pub visitors



7.1X more likely to engage with maps & navigation related apps



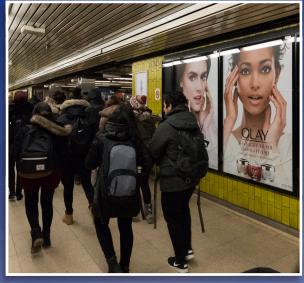
67% more likely to engage with lifestyle related apps

Focusing on the major station hubs attract a larger number of travelers as they are connecting stations for passengers on their journey throughout Toronto, the GTHA and Ontario. Capture the attention of these on-the-go travelers as they make their way throughout the TTC system.

YORKDALE STATION



DUNDAS STATION



KIPLING STATION





Daily Circulation:² **21,552**



47% Male **53%** Female



Average Household Income \$108,802



More likely to be gourmet grocery shoppers, dog owners & restaurant enthusiasts



4.4X more likely to engage with maps & navigation related apps



47% more likely to engage with lifestyle related apps



Daily Circulation:² **73,563**



45% Male **55%** Female



Average Household Income \$105,415



More likely to be restaurant enthusiasts, dog owners, bar & pub visitors



4.3X more likely to engage with maps & navigation related apps



68% more likely to engage with lifestyle related apps



Daily Circulation:² **49,341**



47% Male **53**% Female



Average Household Income \$106,856



More likely to be gourmet grocery shoppers, fashion enthusiasts & bar & pub visitors



4.6X more likely to engage with maps & navigation related apps



52% more likely to engage with lifestyle related apps

O BREAKTHROUGH WITH HIGH IMPACT ADVERTISING OPPORTUNITIES



















YORK REGION TRANSIT (YRT)



28.8 Million YEARLY RIDERSHIP¹

Spanning across all nine York Region municipalities, the YRT delivers a connected service to residents across the region.

With over 500 vehicles, YRT has one of the largest bus fleets in Ontario, allowing its service to be fast and reliable for all transit commuters.

The journey continues as the YRT connects with different transit authorities throughout the GTHA, such as the City of Toronto, Peel Region, and Durham Region, as well as connections with the GO Transit system.

Target your on-the-go audience with high impact formats that will resonate with your consumers as they travel through York Region and beyond.

Municipalities: Aurora, East Gwillimbury, Georgina, King, Markham, Newmarket, Richmond Hill, Stouffville, Vaughan

Interior products:

Exterior products:

Standard Interiors, Super Interiors

King Posters, Kongs, Headliners, Seventies, Extensions, Superbus, Ultratails, Half Tails

¹ York Region Transit, 2019

²Research Now Toronto Retail Markets Survey, n=401 interviews conducted among the York Region population in March, 2018. *Commuting based on provided FSA of work or school address (n=293)

38% are weekly York Region Transit riders

say they frequently/sometimes see
Transit advertising within their city/town

have taken an action after seeing Transit advertising

are likely to have taken an online action after seeing Transit Advertising

O DURHAM REGION TRANSIT (DRT)

Transit Transit

10 Million YEARLY RIDERSHIP³

By linking 8 unique municipalities throughout the Durham Region, we connect commuters on their journey.

With a fleet size of over 220 vehicles and more than 2,800 stops, DRT allows residents to travel across the region with ease. Connections with the YRT, TTC, and GO transit systems give advertisers incredible exposure with a growing audience on the move.

Engage consumers with dynamic advertising opportunities all throughout the DRT and beyond.

Municipalities: Ajax, Brock, Clarington, Oshawa, Pickering, Scugog, Uxbridge, and Whitby

Interior products:

Standard Interiors, Super Interiors

Exterior products:

King Posters, Kongs, Headliners, Seventies, Extensions, Superbus, Ultratails, Half Tails

GET TO KNOW THE AUDIENCE⁴

are weekly Durham Region Transit riders

have taken an action after seeing Transit advertising

are likely to take an online action after seeing Transit advertising

are likely to search for the brand using an online search engine

³ Durham Region Transit, 2019

⁴Research Now Toronto Retail Markets Survey, n=401 interviews conducted among the Durham Region population in March, 2018.

^{*}Commuting based on provided FSA of work or school address (n=248)

OAKVILLE TRANSIT •



HEATING • AIR CONDITIONING • HOT WATER • PLUMBING • WATER PURIFICATION

Reliance

home comfort™

GET TO KNOW THE AUDIENCE

of Oakville residents say they frequently/sometimes see Transit advertising within their own city/town

41% of Oakville residents have a positive impression of Transit advertising

38% of Oakville residents have taken an action after seeing Transit advertising

CALL ON RELIANCE.

32% of Oakville residents are likely to take an online action after seeing Transit advertising

3,962,376 YEARLY RIDERSHIP³

Home to one of Ontario's largest post-secondary institutions, Sheridan College, Oakville flourishes with upscale neighborhoods. With over 100 buses and a ridership of 3.9 million, Oakville Transit is a staple for commuters throughout their transit journey. Connecting to different transit authorities like Mississauga, Burlington, and Milton with a GO Station at Oakville's core, commuters can easily travel through Oakville and across the GTHA. Explore advertising opportunities in one of Ontario's most premium markets.

Exterior products:

King Posters, Kongs, Headliners, Seventies, Extensions, Superbus, Ultratails, Half Tails

Interior products:

Standard Interiors, Super Interiors

³ Town of Oakville, 2019

⁴Research Now Toronto Retail Markets Survey, n=400 interviews conducted among the Milton, Burlington and Oakville population in March, 2018.Reporting on all who recalled the campaign





• GRT TRANSIT



GRAND RIVER TRANSIT

19.7 Million YEARLY RIDERSHIP¹

Create top-of-mind brand awareness with advertising on Grand River Transit vehicles. Reach your audience in Kitchener, Waterloo and Cambridge with the Grand River Transit bus fleet operating more than 50 unique routes.

Be a part of the growth in the tri-city area, with a rising population of 530,000 and an increase in corporate developments and headquarters. Reach students from two of the highest ranked universities in the country, Wilfrid Laurier University and the University of Waterloo. Intrigue the educated and corporate audience of Kitchener, Waterloo, Cambridge with PATTISON and Grand River Transit.



have noticed transit vehicle ads in the past week

30% travel by bus on a typical week

took an action after seeing Out-of-Home ads in the past week

Region of Waterloo 21712

¹ Grand River Transit, 2018.

² Vividata, Spring 2019. Kitchener CMA A18+ vs. those who have used any public transit in the past week

³ Vividata, Spring 2019. Kitchener CMA 18+



have noticed ads inside buses in the past week

Shelters throughout the city. Reach your audience in Barrie through various media spaces with PATTISON Outdoor.

¹ City of Barrie (2019). Transportation Master Plan Appendix A – Transit Technical Memorandum. Thornhill, ON. ² Environics Analytics, Opticks Numeris Media - 2019.



OTTAWA TRANSIT oCC Transpo





GET TO KNOW THE AUDIENCE²

76% commute 1 hour or more weekly

have noticed any interior or exterior vehicle ads in the past week

have noticed any transit vehicle or station ads in the past week

97.1 Million YEARLY RIDERSHIP³

As the Capital of Canada, Ottawa is home to French and English residents who make up this diverse city. With over 97.1 million annual riders per year, OC Transpo's fleet of over 950 vehicles, and dedicated bus lanes along the highway, help provide a smooth journey for passengers in and around the city area to get to their destination. Connect with consumers with dynamic advertising opportunities in Canada's capital with the help of PATTISON Outdoor.

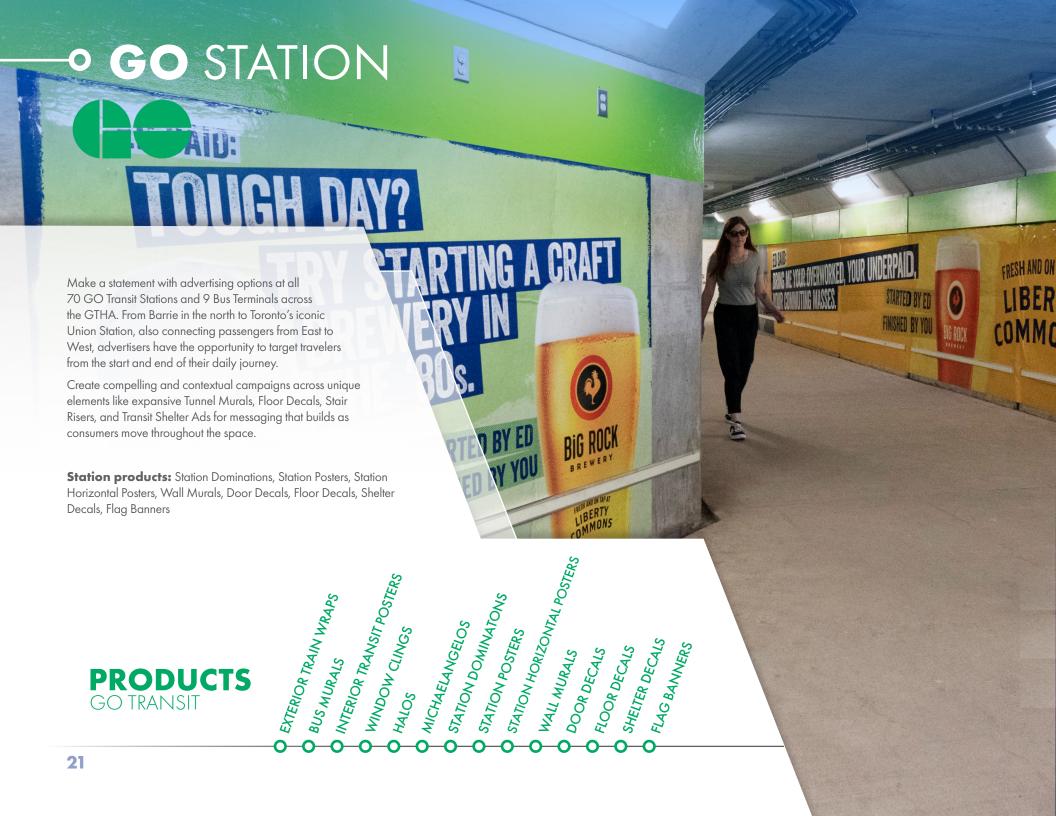
Interior products:

Interior Cards, Super Interior Cards

Exterior products:

King Posters, King Posters +
Extensions, Double Decker Kong,
King + Headliner, King Poster +
Extension + Headliner, Bus Mural,
Double Decker Bus Mural, Superbus,
Seventy Poster, Seventy Poster
+ Extension, Half Tail, Ultra Tail,
Transitway Poster

² Vividata Winter 2019. Ottawa 18+ vs. all those who have used public transit in the past month





71 Million YEARLY RIDERSHIP

Connecting the GTHA and beyond, GO Transit helps move travelers throughout Southern Ontario.

GO TRANSIT •

With over 500 buses and 756 passenger train coaches², GO Transit reached over 70 million passengers in 2018 and is continuously growing each year.

The GO connects passengers with all 17 municipal transit systems in Ontario keeping the transit journey easy and consistent for riders to get to their destination as they move throughout the day.

Discover boundless advertising opportunities on GO Transit with products that resonate with your consumers. PATTISON's GO Transit advertising offers brands and businesses increased reach and frequency as audiences spend time travelling through the GTHA.

Interior products:

Interior Transit Posters, Window Clings, Halos, Michaelangelos

Exterior products:

Exterior Train Wraps, Bus Murals

¹ GO Transit, 2019 ² GO Transit Fact Sheet, 2019

Numeris RTS, Fall 2018. Toronto/Hamilton 18+ vs. all those who took 1+ GO transit trips in the past week

O BREAKTHROUGH WITH HIGH IMPACT ADVERTISING OPPORTUNITIES





















